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A Quarterly Newsletter of Martin Capital Advisors, LLP

## INVESTMENT PERSPECTIVE by Paul Martin, Managing Partner

## Stocks Bounce Back on Strong Corporate Earnings

July 25, 2018
Strong corporate earnings overcame a plethora of negative news in the second quarter to help stock indexes bounce back from losses in February and March, resulting in a positive return year-to-date through the end of June of $+2.65 \%$ for the S\&P 500. Bond prices were mixed, leaving the Barclays U.S. Aggregate Bond Index in negative territory with a

Going into the second half of the year, stocks are continuing to advance on strong corporate earnings, bond prices are maintaining their slight bias to the downside, gold is declin-$-\mathrm{I} .62 \%$ return for the first half of the year. Gold prices were down in the second quarter - giving back a slight gain from the first quarter and finishing the first six months of the year with about a $-5 \%$ loss. WTI crude oil built on its first quarter return to advance over $+14 \%$ year-to-date by the end of June.
 ing further, and oil is giving back some of its gains.

Concerns about trade tariffs have begun to weigh on markets and the economy, but I don't think that they will have a long-term impact. Historically, tariffs have been reversed before doing serious damage to the global economy, because sooner than later all parties realize that they are a losing proposition for everyone.

Of greater concern to me is the likelihood that the Fed will raise the Fed Funds rate enough over the next year to eventually invert the yield curve and drive the economy into a recession in 2020. Here again, historically, rate

## Growth of \$100K 1/1/91-6/30/18



See details and important Disclosure Notice on next page.
increases usually have been reversed well before reaching the deep inversion point that has preceded every major bear market. That said, Martin Capital now has a hedging strategy that can be implemented the next time that a deep yield curve inversion occurs. At this point, however, it's important not to get caught up in worries about the possibilities for short-term corrections and to remain focused on the very positive long-term prospects for stocks, which have out-performed all other asset classes by a large margin since 1926 (please see the annual return information at the end of this newsletter).

|  | Martin Capital Advisors ${ }^{1}$ | $\begin{aligned} & S \& P \\ & 500 \end{aligned}$ | $\begin{aligned} & \text { Russell } \\ & 3000 \end{aligned}$ | Barclays Aggregate Bond Index | 3 Month T-Bill | Consumer Price Index |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ${ }^{2}$ | 2152.3\% | 1355.5\% | 1438.8\% | 365.1\% | 102.9\% | 88.0\% |
| Avg. ${ }^{3}$ | 12.0\% | 10.2\% | 10.5\% | 5.7\% | 2.6\% | 2.3\% |

${ }^{1}$ Total performance, net of commissions, fees, and expenses of all Martin Capital Advisors' Flexible Growth Portfolios.
${ }^{2}$ Total compounded return, including reinvestment of dividends and interest. ${ }^{3} 1991-2018$ annualized return.

Total Return


## Annualized Return



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Martin Capital Advisors, LLP, is a registered investment advisor managing private and institutional investment portfolios.

## MCA FLEXIBLE GROWTH PORTFOLIOS TOP 20 STOCKS

as of June 30, 2018

| 1 | Apple | 185.11 | 6 | Edwards Lifesciences | 145.57 | 11 | Texas Instruments | 110.25 | 16 | Tiffany | 131.60 |
| :--- | :--- | ---: | :--- | :--- | ---: | :--- | :--- | ---: | :--- | :--- | :--- |
| 2 | Intuitive Surgical | 478.48 | 7 | Starbucks | 48.85 | 12 | Charles Schwab | 51.10 | 17 | Oracle | 44.06 |
| 3 | MasterCard | 196.52 | 8 | IDEXX Laboratories | 217.94 | 13 | Blackrock | 499.04 | 18 | Tractor Supply | 76.49 |
| 4 IPG Photonics | 220.63 | 9 | US Physical Therapy | 96.00 | 14 | Costco Wholesale | 208.98 | 19 | Toll Brothers | 36.99 |  |
| 5 | Square | 61.64 | 10 | Visa | 132.45 | 15 | DaVita | 69.44 | 20 | Nasdaq | 91.27 |

INVESTMENT RESUITS
Martin Capital Advisors' Investment Portfolios vs. S\&P 500 and Barclays Aggregate Bond Indexes


## IMPORTANT DISCLOSURE NOTICE

[^0]|  | Non-Inflation Adjusted |  |  |  |  |  |  |  | Inflation Adjusted |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stocks |  | Bonds |  | T-Bills |  | Inflation |  | Stocks |  | Bonds |  | T-Bills |  |
|  | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. |
| 1926 | 11.6\% | 11.6\% | 7.8\% | 07.8\% | 3.3\% | 03.3\% | -1.5\% | -1.5\% | 13.3\% | 13.3\% | 9.4\% | 9.4\% | 4.8\% | 4.8\% |
| 1927 | 37.5\% | 53.5\% | 8.9\% | 17.4\% | 3.1\% | 06.5\% | -2.1\% | -3.5\% | 40.4\% | 59.1\% | 11.2\% | 21.7\% | 5.3\% | 10.4\% |
| 1928 | 43.6\% | 120.4\% | 0.1\% | 17.5\% | 3.6\% | 10.3\% | -1.0\% | -4.5\% | 45.0\% | 130.7\% | 1.1\% | 23.0\% | 4.6\% | 15.4\% |
| 1929 | -8.4\% | 101.8\% | 3.4\% | 21.5\% | 4.8\% | 15.5\% | 0.2\% | -4.3\% | -8.6\% | 110.9\% | 3.2\% | 27.0\% | 4.5\% | 20.7\% |
| 1930 | -24.9\% | 51.6\% | 4.7\% | 27.2\% | 2.4\% | 18.3\% | -6.0\% | -10.1\% | -20.1\% | 68.5\% | 11.4\% | 41.4\% | 9.0\% | 31.5\% |
| 1931 | -43.3\% | -14.1\% | -5.3\% | 20.4\% | 1.1\% | 19.6\% | -9.5\% | -18.6\% | -37.4\% | 05.5\% | 4.7\% | 48.0\% | 11.7\% | 46.9\% |
| 1932 | -8.2\% | -21.1\% | 16.8\% | 40.7\% | 1.0\% | 20.7\% | -10.3\% | -27.0\% | 2.4\% | 08.0\% | 30.3\% | 92.8\% | 12.6\% | 65.4\% |
| 1933 | 54.0\% | 21.4\% | -0.1\% | 40.6\% | 0.3\% | 21.1\% | 0.5\% | -26.6\% | 53.2\% | 65.5\% | -0.6\% | 91.7\% | -0.2\% | 65.0\% |
| 1934 | -1.4\% | 19.7\% | 10.0\% | 54.7\% | 0.2\% | 21.3\% | 2.0\% | -25.1\% | -3.4\% | 59.9\% | 7.8\% | 106.7\% | -1.8\% | 62.0\% |
| 1935 | 47.7\% | 76.7\% | 5.0\% | 62.4\% | 0.2\% | 21.5\% | 3.0\% | -22.9\% | 43.4\% | 129.2\% | 1.9\% | 110.7\% | -2.7\% | 57.6\% |
| 1936 | 33.9\% | 136.7\% | 7.5\% | 74.6\% | 0.2\% | 21.7\% | 1.2\% | -22.0\% | 32.3\% | 203.3\% | 6.2\% | 123.8\% | -1.0\% | 56.0\% |
| 1937 | -35.0\% | 53.8\% | 0.2\% | 75.0\% | 0.3\% | 22.1\% | 3.1\% | -19.5\% | -37.0\% | 91.1\% | -2.8\% | 117.6\% | -2.7\% | 51.7\% |
| 1938 | 31.1\% | 101.6\% | 5.5\% | 84.7\% | 0.0\% | 22.1\% | -2.8\% | -21.8\% | 34.9\% | 157.8\% | 8.5\% | 136.2\% | 2.8\% | 56.0\% |
| 1939 | -0.4\% | 100.8\% | 5.9\% | 95.7\% | 0.0\% | 22.1\% | -0.5\% | -22.2\% | 0.1\% | 157.9\% | 6.5\% | 151.4\% | 0.5\% | 56.8\% |
| 1940 | -9.8\% | 81.1\% | 6.1\% | 107.6\% | 0.0\% | 22.1\% | 1.0\% | -21.4\% | -10.6\% | 130.5\% | 5.1\% | 164.2\% | -1.0\% | 55.3\% |
| 1941 | -11.6\% | 60.2\% | 0.9\% | 109.6\% | 0.1\% | 22.2\% | 9.7\% | -13.8\% | -19.4\% | 85.7\% | -8.0\% | 143.0\% | -8.8\% | 41.7\% |
| 1942 | 20.3\% | 92.7\% | 3.2\% | 116.3\% | 0.3\% | 22.5\% | 9.3\% | -5.8\% | 10.1\% | 104.5\% | -5.6\% | 129.5\% | -8.3\% | 30.0\% |
| 1943 | 25.9\% | 142.6\% | 2.1\% | 120.8\% | 0.4\% | 22.9\% | 3.2\% | -2.8\% | 22.0\% | 149.6\% | -1.0\% | 127.1\% | -2.7\% | 26.4\% |
| 1944 | 19.8\% | 190.6\% | 2.8\% | 127.0\% | 0.3\% | 23.3\% | 2.1\% | -0.7\% | 17.3\% | 192.7\% | 0.7\% | 128.7\% | -1.7\% | 24.2\% |
| 1945 | 36.4\% | 296.5\% | 10.7\% | 151.4\% | 0.3\% | 23.7\% | 2.3\% | 1.5\% | 33.4\% | 290.6\% | 8.3\% | 147.6\% | -1.9\% | 21.9\% |
| 1946 | -8.1\% | 264.5\% | -0.1\% | 151.1\% | 0.4\% | 24.2\% | 18.2\% | 19.9\% | -22.2\% | 203.9\% | -15.5\% | 109.4\% | -15.1\% | 3.5\% |
| 1947 | 5.7\% | 285.3\% | -2.6\% | 144.5\% | 0.5\% | 24.8\% | 9.0\% | 30.7\% | -3.0\% | 194.7\% | -10.7\% | 87.0\% | -7.8\% | -4.6\% |
| 1948 | 5.5\% | 306.5\% | 3.4\% | 152.8\% | 0.8\% | 25.8\% | 2.7\% | 34.3\% | 2.7\% | 202.7\% | 0.7\% | 88.3\% | -1.8\% | -6.3\% |
| 1949 | 18.8\% | 382.8\% | 6.5\% | 169.2\% | 1.1\% | 27.2\% | -1.8\% | 31.9\% | 21.0\% | 266.2\% | 8.4\% | 104.1\% | 3.0\% | -3.6\% |
| 1950 | 31.7\% | 535.9\% | 0.1\% | 169.3\% | 1.2\% | 28.7\% | 5.8\% | 39.5\% | 24.5\% | 355.9\% | -5.4\% | 93.1\% | -4.3\% | -7.7\% |
| 1951 | 24.0\% | 688.7\% | -3.9\% | 158.7\% | 1.5\% | 30.6\% | 5.9\% | 47.7\% | 17.1\% | 434.0\% | -9.3\% | 75.2\% | -4.1\% | -11.6\% |
| 1952 | 18.4\% | 833.6\% | 1.2\% | 161.7\% | 1.7\% | 32.8\% | 0.9\% | 49.0\% | 17.3\% | 526.6\% | 0.3\% | 75.7\% | 0.8\% | -10.9\% |
| 1953 | -1.0\% | 824.3\% | 3.6\% | 171.3\% | 1.8\% | 35.2\% | 0.6\% | 49.9\% | -1.6\% | 516.6\% | 3.0\% | 80.9\% | 1.2\% | -9.8\% |
| 1954 | 52.6\% | 1,310.7\% | 7.2\% | 190.8\% | 0.9\% | 36.4\% | -0.5\% | 49.2\% | 53.4\% | 845.8\% | 7.7\% | 94.9\% | 1.4\% | -8.6\% |
| 1955 | 31.6\% | 1,755.9\% | -1.3\% | 187.0\% | 1.6\% | 38.5\% | 0.4\% | 49.7\% | 31.1\% | 1,139.7\% | -1.7\% | 91.7\% | 1.2\% | -7.5\% |
| 1956 | 6.6\% | 1,877.7\% | -5.6\% | 171.0\% | 2.5\% | 41.9\% | 2.9\% | 54.0\% | 3.6\% | 1,184.3\% | -8.2\% | 76.0\% | -0.4\% | -7.8\%' |
| 1957 | -10.8\% | 1,664.5\% | 7.5\% | 191.2\% | 3.1\% | 46.4\% | 3.0\% | 58.6\% | -13.4\% | 1,012.2\% | 4.3\% | 83.5\% | 0.1\% | -7.7\% |
| 1958 | 43.4\% | 2,429.6\% | -6.1\% | 173.4\% | 1.5\% | 48.6\% | 1.8\% | 61.4\% | 40.9\% | 1,466.9\% | -7.7\% | 69.4\% | -0.2\% | -7.9\% |
| 1959 | 12.0\% ${ }^{\text {a }}$ | 2,732.1\% | -2.3\%" | 16"07.3\% | 3.0\% | 53.0\%" | 1.5\% | 63.9\%"'s | 10.3\% ${ }^{\text {a }}$ |  | -3.7\%" | 63.1\% | 1.4\% | -6.6\%"'0' |
| 1960 | 0.5\% | 2,745.4\% | 13.8\% | 204.1\% | 2.7\% | 57.1\% | 1.5\% | 66.3\% | -1.0\% | 1,611.2\% | 12.1\% | 82.9\% | 1.2\% | -5.5\% |
| 1961 | 26.9\% | 3,510.6\% | 1.0\% | 207.0\% | 2.1\% | 60.4\% | 0.7\% | 67.4\% | 26.0\% | 2,056.9\% | 0.3\% | 83.4\% | 1.5\% | -4.2\% |
| 1962 | -8.7\% | 3,195.4\% | 6.9\% | 228.2\% | 2.7\% | 64.8\% | 1.2\% | 69.4\% | -9.8\% | 1,844.9\% | 5.6\% | 93.7\% | 1.5\% | -2.7\% |
| 1963 | 22.8\% | 3,946.7\% | 1.2\% | 232.2\% | 3.1\% | 69.9\% | 1.7\% | 72.2\% | 20.8\% | 2,249.5\% | -0.4\% | 92.9\% | 1.4\% | -1.3\% |
| 1964 | 16.5\% | 4,613.6\% | 3.5\% | 243.8\% | 3.5\% | 76.0\% | 1.2\% | 74.3\% | 15.1\% | 2,604.5\% | 2.3\% | 97.3\% | 2.3\% | 1.0\% |
| 1965 | 12.5\% | 5,200.4\% | 0.7\% | 246.3\% | 3.9\% | 82.9\% | 1.9\% | 77.6\% | 10.3\% | 2,884.0\% | -1.2\% | 94.9\% | 2.0\% | 3.0\% |
| 1966 | -10.1\% | 4,667.2\% | 3.7\% | 258.9\% | 4.8\% | 91.6\% | 3.4\% | 83.6\% | -13.0\% | 2,496.8\% | 0.3\% | 95.5\% | 1.4\% | 4.4\% |
| 1967 | 24.0\% | 5,810.4\% | -9.2\% | 226.0\% | 4.2\% | 99.6\% | 3.0\% | 89.2\% | 20.3\% | 3,024.5\% | -11.9\% | 72.3\% | 1.1\% | 5.5\% |
| 1968 | 11.1\% | 6,464.1\% | -0.3\% | 225.1\% | 5.2\% | 110.0\% | 4.7\% | 98.1\% | 6.1\% | 3,213.7\% | -4.8\% | 64.1\% | 0.5\% | 6.0\% |
| 1969 | -8.5\% | 5,906.1\% | -5.1\% | 208.6\% | 6.6\% | 123.9\% | 6.1\% | 110.2\% | -13.8\% | 2,757.4\% | -10.5\% | 46.8\% | 0.4\% | 6.5\% |
| 1970 | 3.9\% | 6,138.0\% | 12.1\% | 246.0\% | 6.5\% | 138.5\% | 5.5\% | 121.7\% | -1.5\% | 2,713.3\% | 6.3\% | 56.0\% | 1.0\% | 7.5\% |
| 1971 | 14.3\% | 7,030.0\% | 13.2\% | 291.8\% | 4.4\% | 148.9\% | 3.4\% | 129.2\% | 10.6\% | 3,011.0\% | 9.5\% | 70.9\%" | 1.0\% | 8.6\% |
| 1972 | 19.0\% | 8,384.0\% | 5.7\% | 314.1\% | 3.8\% | 158.5\% | 3.4\% | 137.0\% | 15.1\% | 3,479.8\% | 2.2\% | 74.7\% | 0.4\% | 9.1\% |
| 1973 | -14.7\% | 7,137.7\% | -1.1\% | 309.5\% | 6.9\% | 176.4\% | 8.8\% | 157.9\% | -21.6\% | 2,706.9\% | -9.1\% | 58.8\% | -1.7\% | 7.2\% |
| 1974 | -26.5\% | 5,221.9\% | 4.4\% | 327.3\% | 8.0\% | 198.5\% | 12.2\% | 189.3\% | -34.5\% | 1,739.5\% | -7.0\% | 47.7\% | -3.7\% | 3.2\% |
| 1975 | 37.2\% | 7,203.2\% | 9.2\% | 366.6\% | 5.8\% | 215.8\% | 7.0\% | 209.6\% | 28.2\% | 2,259.0\% | 2.0\% | 50.7\% | -1.1\% | 2.0\% |
| 1976 | 23.9\% | 8,950.9\% | 16.8\% | 444.8\% | 5.1\% | 231.9\% | 4.8\% | 224.5\% | 18.2\% | 2,689.3\% | 11.4\% | 67.9\% | 0.3\% | 2.3\% |
| 1977 | -7.2\% | 8,302.8\% | -0.7\% | 441.0\% | 5.1\% | 248.9\% | 6.8\% | 246.5\% | -13.0\% | 2,325.4\% | -7.0\% | 56.2\% | -1.5\% | 0.7\% |
| 1978 | 6.6\% | 8,854.9\% | -1.2\% | 434.6\% | 7.2\% | 273.9\% | 9.0\% | 277.7\% | -2.3\% | 2,270.7\% | -9.4\% | 41.5\% | -1.7\% | -1.0\% |
| 1979 | 18.6\% | 10,521.4\% | -1.2\% | 428.0\% | 10.4\% | 312.7\% | 13.3\% | 328.0\% | 4.7\% | 2,381.6\% | -12.8\% | 23.4\% | -2.6\% | -3.6\% |
| 1980 | 32.5\% | 13,973.3\% | -4.0\% | 407.2\% | 11.2\% | 359.1\% | 12.4\% | 381.1\% | 17.9\% | 2,825.3\% | -14.5\% | 5.4\% | -1.0\% | -4.6\% |
| 1981 | -4.9\% | 13,280.9\% | 1.9\% | 416.6\% | 14.7\% | 426.6\% | 8.9\% | 424.1\% | -12.7\% | 2,453.1\% | -6.5\% | -1.4\% | 5.3\% | 0.5\% |
| 1982 | 21.6\% | 16,164.5\% | 40.4\% | 625.1\% | 10.5\% | 482.2\% | 3.9\% | 444.4\% | 17.0\% | 2,887.7\% | 35.1\% | 33.2\% | 6.4\% | 6.9\% |
| 1983 | 22.6\% | 19,833.8\% | 0.7\% | 629.8\% | 8.8\% | 533.4\% | 3.8\% | 465.1\% | 18.1\% | 3,427.7\% | -3.0\% | 29.2\% | 4.8\% | 12.1\% |
| 1984 | 6.3\% | 21,083.6\% | 15.5\% | 742.8\% | 9.9\% | 595.8\% | 4.0\% | 487.4\% | 2.2\% | 3,506.4\% | 11.1\% | 43.5\% | 5.7\% | 18.5\% |
| 1985 | 31.7\% | 27,805.2\% | 31.0\% | 1,003.8\% | 7.7\% | 649.5\% | 3.8\% | 509.5\% | 26.9\% | 4,478.1\% | 26.2\% | 81.1\% | 3.8\% | 23.0\% |
| 1986 | 18.7\% | 33,015.1\% | 24.5\% | 1,274.6\% | 6.2\% | 695.7\% | 1.1\% | 516.4\% | 17.3\% | 5,272.2\% | 23.1\% | 123.0\% | 5.0\% | 29.1\% |
| 1987 | 5.3\% | 34,753.6\% | -2.7\% | 1,237.4\% | 5.5\% | 739.2\% | 4.4\% | 543.6\% | 0.8\% | 5,315.4\% | -6.8\% | 107.8\% | 1.0\% | 30.4\% |
| 1988 | 16.6\% | 40,542.8\% | 9.7\% | 1,366.7\% | 6.4\% | 792.5\% | 4.4\% | 572.0\% | 11.7\% | 5,947.6\% | 5.0\% | 118.2\% | 1.8\% | 32.8\% |

[^1]Long Term Performance of Stocks, Bonds, T-Bills \& Inflation: 1926-2017*

|  | Non-Inflation Adjusted |  |  |  |  |  |  |  | Inflation Adjusted |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Stocks |  | Bonds |  | T-Bills |  | Inflation |  | Stocks |  | Bonds |  | T-Bills |  |
|  | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. | Annual | Cum. |
| 1989 | 31.7\% | 53,422.5\% | 18.1\% | 1,632.3\% | 8.4\% | 867.2\% | 4.7\% | 603.3\% | 25.8\% | 7,510.2\% | 12.9\% | 146.3\% | 3.6\% | 37.5\% |
| 1990 | -3.1\% | 51,763.3\% | 6.2\% | 1,739.4\% | 7.8\% | 942.7\% | 6.1\% | 646.3\% | -8.7\% | 6,849.7\% | 0.1\% | 146.5\% | 1.6\% | 39.7\% |
| 1991 | 30.5\% | 67,566.1\% | 19.3\% | 2,094.4\% | 5.6\% | 1,001.1\% | 3.1\% | 669.1\% | 26.6\% | 8,698.0\% | 15.8\% | 185.3\% | 2.5\% | 43.2\% |
| 1992 | 7.6\% | 72,722.2\% | 8.1\% | 2,271.0\% | 3.5\% | 1,039.7\% | 2.9\% | 691.4\% | 4.6\% | 9,101.6\% | 5.0\% | 199.6\% | 0.6\% | 44.0\% |
| 1993 | 10.1\% | 80,062.7\% | 18.2\% | 2,703.5\% | 2.9\% | 1,072.8\% | 2.8\% | 713.2\% | 7.1\% | 9,758.0\% | 15.1\% | 244.8\% | 0.1\% | 44.2\% |
| 1994 | 1.3\% | 81,120.9\% | -7.8\% | 2,485.6\% | 3.9\% | 1,118.5\% | 2.7\% | 734.9\% | -1.3\% | 9,628.4\% | -10.2\% | 209.7\% | 1.2\% | 46.0\% |
| 1995 | 37.6\% | 111,643.7\% | 31.7\% | 3,304.5\% | 5.6\% | 1,186.8\% | 2.5\% | 756.1\% | 34.2\% | 12,952.8\% | 28.4\% | 297.7\% | 3.0\% | 50.3\% |
| 1996 | 23.0\% | 137,300.0\% | -0.9\% | 3,272.9\% | 5.2\% | 1,253.8\% | 3.3\% | 784.5\% | 19.0\% | 15,433.9\% | -4.1\% | 281.3\% | 1.8\% | 53.1\% |
| 1997 | 33.4\% | 183,136.7\% | 15.9\% | 3,807.5\% | 5.3\% | 1,325.0\% | 1.7\% | 799.6\% | 31.1\% | 20,269.8\% | 13.9\% | 334.4\% | 3.5\% | 58.4\% |
| 1998 | 28.6\% | 235,505.7\% | 13.1\% | 4,317.8\% | 4.9\% | 1,394.3\% | 1.6\% | 814.0\% | 26.5\% | 25,676.5\% | 11.3\% | 383.3\% | 3.2\% | 63.5\% |
| 1999 | 21.0\% | 285,077.2\% | -9.0\% | 3,921.9\% | 4.7\% | 1,464.2\% | 2.7\% | 838.5\% | 17.9\% | 30,285.5\% | -11.3\% | 328.5\% | 1.9\% | 66.7\% |
| 2000 | -9.1\% | 259,126.0\% | 21.5\% | 4,785.9\% | 5.9\% | 1,556.3\% | 3.4\% | 870.3\% | -12.1\% | 26,614.8\% | 17.5\% | 403.5\% | 2.4\% | 70.7\% |
| 2001 | -11.9\% | 228,304.1\% | 3.7\% | 4,966.6\% | 3.8\% | 1,619.8\% | 1.6\% | 885.4\% | -13.2\% | 23,079.1\% | 2.1\% | 414.2\% | 2.2\% | $74.5 \%$ |
| 2002 | -22.1\% | 177,826.8\% | 17.8\% | 5,870.5\% | 1.7\% | 1,648.1\% | 2.4\% | 908.8\% | -23.9\% | 17,536.8\% | 15.1\% | 491.8\% | -0.7\% | 73.3\% |
| 2003 | 28.7\% | 228,856.2\% | 1.5\% | 5,957.1\% | 1.0\% | 1,666.0\% | 1.9\% | 927.8\% | 26.3\% | 22,176.2\% | -0.4\% | 489.3\% | -0.8\% | 71.8\% |
| 2004 | 10.9\% | 253,766.6\% | 8.5\% | 6,472.6\% | 1.2\% | 1,687.2\% | 3.3\% | 961.3\% | 7.4\% | 23,820.1\% | 5.1\% | 519.3\% | -2.0\% | 68.4\% |
| 2005 | 4.9\% | 266,231.4\% | 7.8\% | 6,985.9\% | 3.0\% | 1,740.4\% | 3.4\% | 997.6\% | 1.4\% | 24,164.7\% | 4.2\% | 545.6\% | -0.4\% | 67.7\% |
| 2006 | 15.8\% | 308,285.2\% | 1.2\% | 7,070.2\% | 4.8\% | 1,828.8\% | 2.5\% | 1025.5\% | 12.9\% | 27,300.1\% | -1.3\% | 537.1\% | 2.2\% | 71.4\% |
| 2007 | 5.5\% | 325,215.5\% | 9.9\% | 7,778.6\% | 4.7\% | 1,918.6\% | 4.1\% | 1071.4\% | 1.4\% | 27,671.3\% | 5.6\% | 572.6\% | 0.6\% | 72.3\% |
| 2008 | -37.0\% | 204,848.8\% | 25.9\% | 9,816.8\% | 1.6\% | 1,950.9\% | 0.1\% | 1072.5\% | -37.1\% | 17,380.2\% | 25.8\% | 745.8\% | 1.5\% | 74.9\% |
| 2009 | 26.5\% | 259,078.2\% | -14.9\% | 8,339.2\% | 0.1\% | 1,953.0\% | 2.7\% | 1104.4\% | 23.1\% | 21,420.1\% | -17.2\% | 600.7\% | -2.6\% | 70.5\% |
| 2010 | 15.1\% | 298,110.5\% | 10.1\% | 9,194.9\% | 0.1\% | 1,955.5\% | 1.5\% | 1122.4\% | 13.4\% | 24,295.1\% | 8.5\% | 660.4\% | -1.4\% | 68.1\% |
| 2011 | 2.1\% | 304,402.7\% | 27.1\% | 11,713.9\% | 0.0\% | 1,956.3\% | 3.0\% | 1158.6\% | -0.8\% | 24,093.7\% | 23.4\% | 838.6\% | -2.8\% | 63.4\% |
| 2012 | 16.0\% | 353,123.1\% | 3.4\% | 12,119.1\% | 0.1\% | 1,957.5\% | 1.7\% | 1180.5\% | 14.0\% | 27,484.7\% | 1.7\% | 854.2\% | -1.7\% | 60.7\% |
| 2013 | 32.4\% | 467,532.1\% | -12.8\% | 10,557.5\% | 0.0\% | 1,957.9\% | 1.5\% | 1199.8\% | 30.4\% | 35,876.2\% | -14.1\% | 719.9\% | -1.5\% | 58.3\% |
| 2014 | 13.7\% | 531,550.9\% | 24.7\% | 13,190.9\% | 0.0\% | 1,958.3\% | 0.8\% | 1209.7\% | 12.8\% | 40,492.8\% | 23.8\% | 914.8\% | -0.7\% | 57.2\% |
| 2015 | 1.4\% | 538,887.7\% | -0.7\% | 13,104.5\% | 0.0\% | 1,958.8\% | 0.7\% | 1219.3\% | 0.6\% | 40,754.8\% | -1.4\% | 900.9\% | -0.7\% | 56.1\% |
| 2016 | 12.0\% | 603,350.7\% | 1.8\% | 13,335.6\% | 0.2\% | 1,962.9\% | 2.1\% | 1246.6\% | 9.7\% | 44,713.4\% | -0.3\% | 897.8\% | -1.8\% | 53.2\% |
| 2017 | 21.8\% | 735,083.9\% | 6.2\% | 14,174.0\% | 0.8\% | 1,979.4\% | 2.1\% | 1275.0\% | 19.3\% | 53,368.0\% | 4.0\% | 938.1\% | -1.3\% | 51.2\% |
| Max. | 54.0\% |  | 40.4\% |  | 14.7\% |  | 18.2\% |  | 53.4\% |  | 35.1\% |  | 12.6\% |  |
| Min. | -43.3\% |  | -14.9\% |  | 0.0\% |  | -10.3\% |  | -37.4\% |  | -17.2\% |  | -15.1\% |  |
| Avg. | 12.1\% |  | 6.0\% |  | 3.4\% |  | 3.0\% |  | 9.0\% |  | 3.1\% |  | 0.5\% |  |
| Comp. |  | 10.2\% |  | 5.5\% |  | 3.4\% |  | 2.9\% |  | 7.1\% |  | 2.6\% |  | 0.5\% |

[^2]
## ADDITIONAL DISCLOSURE NOTICE

MARTIN CAPITAL ADVISORS, LLP (MCA) is a registered investment advisor based in San Antonio, Texas, founded in 1989. MCA specializes in managing customized equity and balanced investment portfolios with an all-cap equity strategy to grow capital, as well as balanced strategies to grow capital with less volatility.

MCA claims compliance with the Global Investment Performance Standards (GIPS ${ }^{\circledR}$ ).
Returns are shown in U.S. dollars net of fees.
Leverage (margin) is not normally used except temporarily or at client request. Derivatives such as options may be used occasionally as a risk reduction measure.

Martin Capital Advisors, LLP has been independently verified for the periods January 1, 1991 to June 30, 2018 by Dabney Investment Consulting Associates, Inc. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

MCA Flexible Growth Portfolios are invested in publicly traded companies with the goal of maximizing long-term returns. These portfolios are classified as an all-cap core strategy, but predominately invest in large and mid-cap stocks, blending the characteristics of both growth and value investing. Each portfolio typically invests in 30 to 40 stocks that are rigorously selected to meet our core philosophy of investing in companies with an enduring competitive advantage that offer growth at a reasonable price. These portfolios are for investors who are willing to accept significant short-term volatility in the pursuit of superior long-term returns. The benchmark for this composite is the S\&P 500 Index, which is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe.

MCA Balanced Portfolios are invested in equities and fixed income securities with a target asset allocation of 75\% equities and $25 \%$ fixed income. These portfolios are for investors with a long-term investment horizon who seek to grow capital, but want to do so with less short-term volatility than the MCA Flexible Growth Portfolios. The equity investments in the portfolios are classified as an all-cap core strategy and are managed in the same way as the MCA Flexible Growth Portfolios. Fixed income investments include both individual and ETF fixed income securities. The benchmark for this composite is a blend of $75 \%$ S\&P 500 Index and $25 \%$ Barclays U.S. Aggregate Bond Index, rebalanced monthly. The S\&P 500 is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe. The Barclays U.S. Aggregate Bond index is made up of the Barclays U.S. Government/Corporate Bond Index, Mortgage-Back Securities Index, and AssetBacked Securities Index, and only includes securities that are investment grade quality or better, have at least one year to maturity, and have an outstanding par value of at least $\$ 100$ million.

MCA Conservative Portfolios are invested in equities and fixed income securities with a target asset allocation of $50 \%$ equities and $50 \%$ fixed income. These portfolios are for investors who prefer to significantly reduce shortterm volatility in their investments rather than maximize long-term returns. The equity investments in the portfolios are classified as an all-cap core strategy and are managed in the same way as the MCA Flexible Growth Portfolios. Fixed income investments include both individual and ETF fixed income securities. The benchmark for this composite is a blend of $50 \%$ S\&P 500 Index and $50 \%$ Barclays U.S. Aggregate Bond Index, rebalanced monthly. The S\&P 500 is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe. The Barclays U.S. Aggregate Bond index is made up of the Barclays U.S. Government/Corporate Bond Index, Mortgage-Back Securities Index, and Asset-Backed Securities Index, and only includes securities that are investment grade quality or better, have at least one year to maturity, and have an outstanding par value of at least $\$ 100$ million.

To receive a list of composite descriptions of MCA and/or a compliant presentation, contact Darby Ivins at (210) 694-2100, ext. 2, or darby@martincapital.com.

# Dabney Investment Consulting Associates, Inc. 

July 20, 2018
Mr. Paul Martin
Martin Capital Advisors, LLP
559 East Huisache
San Antonio, Tx 78212
RE: Independent Verifier’s Report - Verification Opinion Letter
Dear Mr. Martin,
Dabney Investment Consulting Associates, Inc. has examined the Claim of Compliance of Martin Capital Advisors, LLP with the Global Investment Performance Standards (GIPS ${ }^{\circledR}$ ) for the time period January 1, 1991 through June 30, 2018.

The firm's management is responsible for compliance with the GIPS and for the design of its processes and procedures. Our responsibility is to express an opinion based on our examinations.

Our examination was conducted in accordance with the Verification Procedures set forth in the GIPS, and, accordingly, included procedures examining, on a test basis, evidence about the firm's compliance with the requirements mentioned below, evaluating the design of the firm's processes and procedures referred to below, and performing the procedures for a Verification as set forth by the GIPS and other such procedures as we considered necessary in the circumstances. We believe that our examination provides a reasonable basis for our opinion.

In our opinion, the firm has, in all material respects (1) complied with all the composite construction requirements of the GIPS on a firm-wide basis; and (2) designed its processes and procedures to calculate and present performance results in compliance with the GIPS.

In performing the examination, we, Dabney Investment Consulting Associates, Inc., have not performed a performance audit of any specific composite and have not determined whether any specific composite presentation is presented in conformity with the GIPS. Accordingly, we express no opinion on any such specific composite performance results.

Sincerely,


Joseph T. Dabney III, CFA, CIPM
President


[^0]:    Past performance does not guarantee future results. Figures include the reinvestment of all dividends received and reflect cash and cash equivalents. Martin Capital Advisors, LLP (MCA) composite returns are net of all fees and expenses. From time to time, composite performance may reflect the use of margin investing and options, as well as material investments in bonds and cash, and volatility may differ from that of the benchmark. As of 06/30/2018, the MCA Flexible Growth/Balanced/Conservative portfolios' returns represent, respectively, $37 / 6 / 2$ individual portfolios and $70 \% / 22 \% / 3 \%$ of all funds under management by MCA. Clients explicitly elect these management styles on their Personal Data Form. The MCA Flexible Growth Portfolios are managed for capital appreciation, and the MCA Balanced and Conservative Portfolios are managed for capital appreciation and income. Independent performance reporting is provided by CGM Investment Management.
    MCA claims compliance with the Global Investment Performance Standards (GIPS). MCA has been independently verified for the periods January 1, 1991 to June 30,2018 by Dabney Investment Consulting Associates, Inc. The verification reports are available upon request. The listed composites contain all fee-paying accounts with an investment strategy as indicated by the composite title. Non-fee paying or nondiscretionary portfolios are excluded from the composites, but are included in the definition of total firm assets. Performance results are expressed in U.S. dollars. To receive a complete list and description of Martin Capital composites and a presentation that adheres to the GIPS standards, contact Darby lvins at (210) 694-2100, ext. 2, or darby@martincapital.com.

[^1]:    * Source: Ibbotson and Associates Stocks: S\&P 500 Total Return Bonds: 20 Year US Treasury Bonds T-Bills: 30 Day T-Bills Inflation: CPI

[^2]:    * Source: Ibbotson and Associates Stocks: S\&P 500 Total Return Bonds: 20 Year US Treasury Bonds T-Bills: 30 Day T-Bills Inflation: CPI

