## **MARTIN CAPITAL**

#### **ADVISORS**

LLP

A Registered Investment Advisor



Performance • Transparency • Method

1100 NE Loop 410, #300 San Antonio, TX 78209 (210) 694-2100 www.martincapital.com



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# MARTIN CAPITAL ADVISORS

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## Two Roads



I shall be telling this with a sigh
Somewhere ages and ages hence:
Two roads diverged in a wood, and I -I took the one less traveled by,
And that has made all the difference.
- Robert Frost, The Road Not Taken, 1916

## Two Roads of Investment Management:

Broker-Dealer or Registered Investment Advisor (RIA)







# Broker-Dealers: The road most traveled







#### What is a broker-dealer?

According to the Financial Industry Regulatory Authority (FINRA):

"A broker-dealer is a person or company that is in the business of











# When you think of investments, what companies do you think of first?



















### What is a broker-dealer?

According to the Financial Industry Regulatory Authority (FINRA):

"A broker-dealer is a person or company that is in the business of buying or selling securities."

# Broker-dealers are held to a

#### SUITABILITY STANDARD

#### **Suitability Standard**

"A broker must have a **reasonable** basis to believe that a recommended transaction or investment strategy involving a security or securities is suitable for the customer, based on the client information."

Source: FINRA, under section 2111. Suitabilit

## Suitability Standard

"A broker must have a reasonable basis to believe that a recommended transaction or investment strategy involving a security or securities is suitable for the customer, based on the client information."

Source: FINRA, under section 2111. Suitability

#### 'High-fee" broker-dealers are:

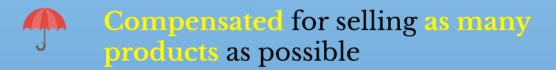


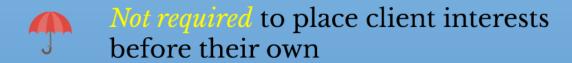




- Compensated for selling as many products as possible
- Not required to place client interests before their own
- Typically compensated by commissions on transactions and the sale of products
- Not required to disclose conflicts of interest
- Not subject to a fiduciary duty
- Highlight good performance and hide poor performance
- Remove performance reporting from statements and marketing materials
- Claim to have transparency but quote gross returns rather than net returns

These are all characteristics that fall under the "suitability standard"





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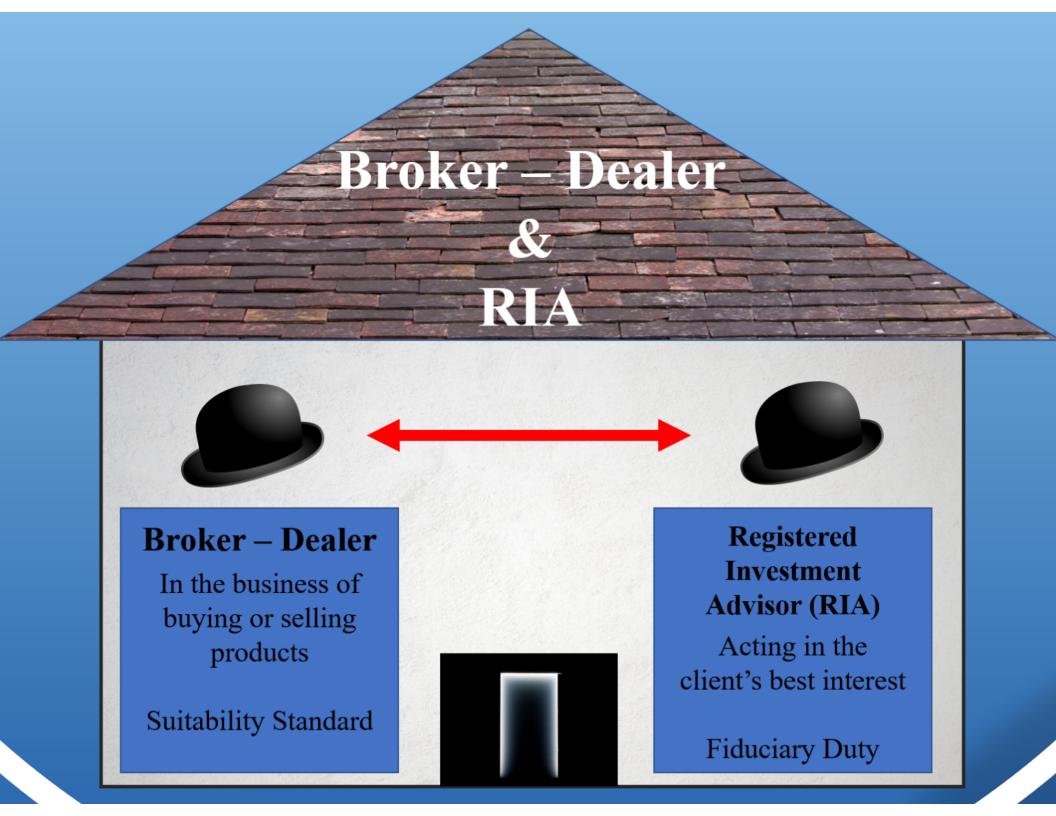
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Claim to have transparency but quote gross returns rather than net returns

## **WARNING:**

To make more money, high-fee broker dealers often have an RIA license to refer money managers for an additional fee. The law allows for this to occur.





# So, what about the alternate road?



## Fiduciary Duty: The road less traveled



#### Registered Investment Advisors (RIA)

#### What is a Registered Investment Advisor (RIA)?

'Any person or group that makes investment recommendations or conducts securities analysis in return for a fee. RIA's are held to a fiducion dure.'

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#### FIDUCIARY DUTY

The fiduciary duty means acting in the client's best interests at all times and placing the client's interests above the interests of advisor. The advisor has an affirmative duty of urmost good faith and must make full and fair disclosure of all material facts.

Source: U.S. Securities &

#### RIA's are:

- Held to a fiduciary duty to provide unbiased comprehensive financial advice to clients
- We do not receive commissions from product sales and security
- Have a financial incentive that is the best interest of our clients
- Have a duty of loyalty, trust and ca

  These are all characteristics that
  foll under the 'fiduciary duty'

Knowing this information, as yourself...



Which investment roo

# What is a Registered Investment Advisor (RIA)?

"Any person or group that makes investment recommendations or conducts securities analysis in return for a fee. RIA's are held to a fiduciary duty."

Source: Under the Investment Advisors Act of 1940



#### FIDUCIARY DUTY

The fiduciary duty means acting in the client's **best interests** at all times and placing the client's interests above the interests of the advisor. The advisor has an affirmative duty of utmost good faith and must make full and fair disclosure of all material facts.

Source: U.S. Securities & Exchange Commission

## RIA's are:

- Held to a fiduciary duty to provide unbiased comprehensive financial advice to clients
- We do not receive commissions from product sales and security transactions
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These are all characteristics that fall under the "fiduciary duty"

Knowing this information, ask yourself...



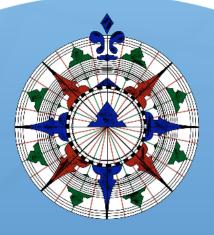
Which investment road would you take?



#### According to the SEC:

- 50 % of investment professionals are registered with a broker-dealer only
- 41% are dual registrants, and
- ONLY 8% are pure investment advisors representatives

Investment News article by Mark Schoeff, Jr.



## Martin Capital Advisors, LLP

#### Who are we?

- We are a pure, Registered Investment Advisory firm (RIA)
- Investment management is our core business
- Held to a Fiduciary duty (legally required to give best investment recommendations)
- MCA has outperformed relative benchmarks, such as the S&P 500, on multiples time frames
- 27-year+ verified Global Investment Performance Standards (GIPS) track record (Index 1)
- Receive PSN "Top Guns" awards & "Best Money Managers" recognitions by Broadridge regularly (Index 2)

We prefer to work with discount brokers, such as TD Ameritrade and Charles Schwab

#### Results

Martin Capital is results driven – our interest is in line with our clients' interest - "if our clients' are not winning, we are not winning."

#### On average, MCA has beaten the S&P f



#### Long-term outperformance of benchmarks



\*Disclaims nation on humal wides halos 9

#### Who are we?

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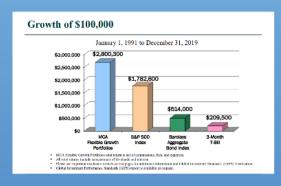
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Martin Capital is results driven – our interest is in line with our clients' interest - "if our clients' are not winning, we are not winning."

On average, MCA has beaten the S&P 500 by 1.7% (net) for the past 27-years+



Index 3

\*Disclosure notices are at the end of this presentation

Long-term outperformance of benchmarks -Beating the S&P 500 by 1.7% (net) on average for more than 27-years+

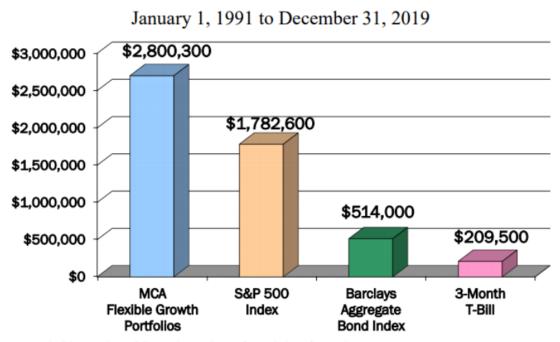
	End of Quark	er as of							12/31/20
	Quarter to Date	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized	25 Years Annualized	Inception Annualized	Since	Incepti
MCA Flexible Growth	9.77%	36.80%	21.00%	13.44%	16.13%	11.38%	12.18%	2700.27%	12/31/19
MCA Ballanced	8.57%	31,27%	17.40%	11.68%	12.97%	11.13%	10.89%	1838.23%	4/30/19
MCA Conservative	5.60%	25.34%	15,95%	9.35%	10.79%		7.97%	202,10%	7131720
S&P 500	9.07%	31,49%	15.27%	11.70%	13.56%	10.22%	10.44%	1682.66%	12/31/19
Balanced Index	6.80%	25,64%	12.53%	9.64%	11,21%	0.27%	9.16%	1134.70%	4/30/19
Conservative Index	4.56%	19.88%	9.74%	7.51%	8.79%	8.18%	6.94%	163.06%	7/31/20
Russell 30000	9.10%	31,02%	14.57%	11.24%	13.42%	10.21%	10.59%	1750.83%	12/31/19
Barclays Agg Bond	0.19%	8,72%	4.03%	3.05%	3.75%	5.56%	5.81%	414.04%	12/31/19
T-Bill	0.40%	2,10%	1.67%	1.08%	0.57%	2.36%	2.58%	109.49%	12/31/19

Index 4

\*Disclosure notices are located within Index 9

## On average, MCA has beaten the S&P 500 by 1.7% (net) for the past 27-years+

#### Growth of \$100,000



- MCA Flexible Growth Portfolios total return is net of commissions, fees, and expenses.
- All total returns include reinvestment of dividends and interest.
- Please see important disclosure notices on last pages for additional information and Global Investment Standards (GIPS) Verification
- Global Investment Performance Standards (GIPS) report is available on request.

#### Long-term outperformance of benchmarks -Beating the S&P 500 by 1.7% (net) on average for more than 27-years+

	End of Quarte	er as of							12/31/201
	Quarter		3 Years	5 Years	10 Years	25 Years	Inception	Since	Inceptio
	to Date	1 Year	Annualized	Annualized	Annualized	Annualized	Annualized	Inception	Dat
MCA Flexible Growth	9.77%	36.89%	21.00%	13.44%	16.13%	11.36%	12.18%	2700.27%	12/31/199
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S&P 500	9.07%	31.49%	15.27%	11.70%	13.56%	10.22%	10.44%	1682.65%	12/31/199
Balanced Index	6.80%	25.64%	12.53%	9.64%	11.21%	9.27%	9.16%	1134.70%	4/30/199
Conservative Index	4.56%	19.89%	9.74%	7.51%	8.79%	8.18%	6.94%	163.06%	7/31/200
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Index 4

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## **Beyond Performance**

The Martin Capital Difference











### MCA's Investment Approach

- Quality businesses that we understand
- A company with an enduring competitive advantage
- 6 Good leadership, and a
- Reasonable stock price



Martin Capital has a proprietary hedging strategy Please inquire, if you are interested.

- <u>→</u> Tax efficient
- We stay with winning positions and rarely add to losing positions, which increases the portfolio's return
- We ask our clients to remain invested with Martin Capital for at least 3-years+ (refer to Index 4)

- We Operate with a fiduciary duty
- Our fee structure, which is based on AUM, aligns our interest with our clients' interest
- Transparency in fees and performance reporting
   Please see our GIPS Performance Verification Letter (Index 1)
- MGA has lower fees vs. brokerage firms, banks and insurance companies
- We are available for consultation at

# MCA has a disciplined core investment philosophy

What We Look For...

- Quality businesses that we understand
- A company with an enduring competitive advantage
- Good leadership, and a
- Reasonable stock price

### MCA employs a Buy & Hold Strategy

What are the advantages of a buy & hold strategy...

- **Tax efficient**
- We stay with winning positions and rarely add to losing positions, which increases the portfolio's return
- We ask our clients to remain invested with Martin Capital for at least 3-years+ (refer to Index 4)

#### Transparency & Trust

- We Operate with a fiduciary duty
- Our fee structure, which is based on AUM, aligns our interest with our clients' interest
- Transparency in fees and performance reporting
  - Please see our GIPS Performance Verification Letter (Index 1)
- MCA has lower fees vs. brokerage firms, banks and insurance companies
- We are available for consultation at anytime



Martin Capital has a proprietary hedging strategy for the next major recession. Please inquire, if you are interested.



### MCA's Competitive Fee Structure

Minimum Investment	\$250,000.00					
Management Fee (a performance based fee schedule is available on request for accredited investors)		MCA Flexible Growth & MCA ETF	MCA Balanced	MCA Conservative		
	Up to \$1,000,000	1.00%	1.00%	1.00%		
	On the next \$4,000,000	0.75%	0.75%	0.75%		
	On additional amounts	0.50%	0.50%	0.50%		
Withdrawals	Permitted at any time Index					

\*Performance-based fee structures available upon request

## MCA's Competitive Fee Structure

Minimum Investment	\$250,000.00						
Management Fee  (a performance based fee schedule is available on request for accredited investors)		MCA Flexible Growth & MCA ETF	MCA Balanced	MCA Conservative			
	Up to \$1,000,000	1.00%	1.00%	1.00%			
	On the next \$4,000,000	0.75%	0.75%	0.75%			
	On additional amounts	0.50%	0.50%	0.50%			
Withdrawals	Permitted at any	Index 5					

\*Performance-based fee structures available upon request

## Custody

- MCA prefers to work with discount-brokers (not broker-dealers)
- i.e., TD Ameritrade, Charles Schwab



charles SCHWAB



## Communications



#### **Quarterly Reports**

- a Our quarterly reports are easy to read and understand
  a Reports outline quarterly performance, position and realized gain/loss reports
  a Relative performance against major indexes
- major indexes

  The performance is net of all
- expenses and fees



#### The Compass

- "The Compass" is our quarterly investment newsletter (Index 6)
- It is a free subscription via email

Our Website: www.martincapital.com



27-years+ of "The Compass" quarterly newsletter available on the website, along with additional



## Quarterly Reports

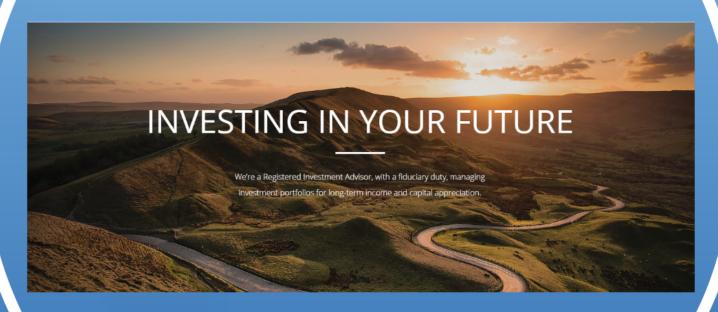
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27-years+ of "The Compass" quarterly newsletter available on the website, along with additional information

### MCA's Award-Winning Investment Strategies

- MCA Flexible Growth Portfolios
- MCA Balanced Portfolios
- MCA Conservative Portfolios
- MCA Advisor Portfolios

#### MCA Flexible rowth Portfolios

- 30-40 stocks in a diversified portfolio
- Gore equity strategy consisting of small, mid and large-cap companies and a blend of growth and value stocks
- ☆ Verified long-term performance
- ☆ Outperforming S&P 500
- Top performance rankings

#### 25% 12.56 4.07

#### Palanced Portfol

- 75% equity & 25% fixed income
- ☆ Lower volatility with attractive returns
- ☆ Top performance rankings



#### Conservative Portfolios

- ☆ 50% equity & 50% fixed income
- 1 50% reduced risk
- 🎢 Top performance rankings



#### MCA Advisor Portfolios

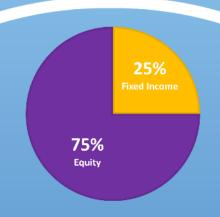
Customized portfolios created to meet investors' specific investment requirements

Please see Index 7 and 8 for "The Long-Term Performance of Stocks, Bonds, T-Bills and Inflation" and MCA's 10-year Market/Risk Reward Chart

## MCA Flexible Growth Portfolios



- 30-40 stocks in a diversified portfolio
- Core equity strategy consisting of small, mid and large-cap companies and a blend of growth and value stocks
- Yerified long-term performance
- Outperforming S&P 500
- **1** Top performance rankings



# MCA Balanced Portfolios

- 75% equity & 25% fixed income
- 1 Lower volatility with attractive returns
- **1** Top performance rankings



# MCA Conservative Portfolios

**11** 50% equity & 50% fixed income

1 50% reduced risk

**11** Top performance rankings



## MCA Advisor Portfolios

Customized
portfolios created
to meet investors'
specific investment
requirements

## Our People

#### **Paul Martin**

Chief Investment Officer, Managing Partner



- · 1985 to 1989: Merrill Lynch and then Oppenheimer & Co.,
- New York City

  1989 to present: Managing Partner and Chief Investment Officer,
  Martin Capital Advisors, LLP
- · Investment portfolios have been ranked near the top of all diversified investment strategies
- San Antonio Public Library Foundation (treasurer)
   Thomas Jefferson Center at the University of Texas at Austin (chairman, advisory board)
- · Democracy Cafe (board member)
- Symposium Great Books Institute (board member)
- · Center for Innovation & Technology Entrepreneurship at UTSA
- Master Leadership Program of San Antonio (alumnus)
- · Mind Science Foundation (chair, investment committee)
- · Musical Bridges Around the World (chair, investment committee)
- · SA2020 Commission on Education (commissioner)
- · Bachelor of Arts, St. John's College, 1980
- · Commander, U.S. Navy Reserve (retired)

Partner



Partner, Co-Portfolio Manager

Partner, Communications Director



Partner, Investment Advisor



Investment Advisor







## Paul Martin

Chief Investment Officer, Managing Partner



- 1985 to 1989: Merrill Lynch and then Oppenheimer & Co., New York City
- 1989 to present: Managing Partner and Chief Investment Officer, Martin Capital Advisors, LLP
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V. Seenu Reddy, MBA, MD Partner



Chris Martin, MBA, CPA, CFP Partner, Co-Portfolio Manager

Darby Ivins
Partner, Communications Director



Colton Krueger Partner, Investment Advisor



Chris Phillips, PhD
Investment Advisor



Mau Sanchez
Investment Advisor



Gigi Boothe
Investment Consultant



## Summary

- Nationally ranked Registered Investment Advisory firm
- Held to a fiduciary duty
- \_\_\_\_\_ 27-year+ GIPS verified track record
- Superior performance with low fees
- Custody with preferred custodian brokers
- Transparent reporting (net of fees & expenses)
- de Options hedging strategies available

## Disclosure Notices

#### Index 9

#### IMPORTANT DISCLOSURE NOTICE

hast performance does not governee future results. Figures include the reinvestment of all dividends received and reflect cash and cash exclusiverss. Martin Capital Advisors, LIP MOX) composite returns are not of all fees and experiences. Trens time to time, composition perforance using reflect the use rengin investigate and options, as well as material investments in bonds and cash, and volatility may differ from that of the benchmark. As of 12/31/2019, the MOX Revolbe Gross/Balancoad/Conservative portfolior intume represent, respectively, 34/46/1 individual portfolios and 69/32/02/13/5 of all funds under management by MOX. Clients explicitly elect than management styles on their Personal Data Form. The MOX Revolbe Growth Portfolios are managed for capital appreciation, and the MOX Balanced and Conservative Portfolios are managed for capital appreciation and income. Independent performance reporting is provided by OSM Investment Management.

MCA claims compliance with the Global Investment Performance Standards (GIPS®). MCA has been independently verified for the periods January 1, 1991 to December 31, 2019 by Dahney Investment Consulting Associatios, Inc. The verification reports are available upon request. The listed composities contain all fee-paying accounts with an investment strategy as indicated by the composite title. Not-fee paying or nondiscretionary portfolios are excluded from the composite, but are included in the definition of total film assets. Performance results are expressed in U.S. dollars. To receive a complete ist and description of Martin Capital composites and a presentation that adheres to the GIPS standards, contact Darby Minra et (210) 694-2100, ext. 2, or darby@martinepails.com.

#### www.martincapital.com

#### ADDITIONAL DISCLOSURE NOTICE

MARTIN CAPITAL ADVISORS, LIP (MCA) is a registered investment advisor based in San Antonio, Texas, founded in 1989. MCA specializes in managing outcomized equity and behanced investment portfolios with an all-cap equity strategy to grow capital, se well as bilanced strategies to grow capital with loss robstilly.

MCA claims compliance with the Global Investment Performance Standards (GIPS\*)

Returns are shown in U.S. dollars net of fed

Martin Capital Advisors, LIP has been independently werflied for the periods January 1, 1991 to December 31, 2019 by Dahway Invastment Consulting Associates, Inc. The verification reports are available upon request. Verification assesses whether (1) the firm has compiled with all the composite construction regularements of the GIPS standards on a firm-wide basis and (2) the film's policies and procedures are designed to calculate and present performance in compilance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

MCA Flotible Growth Portfolio Composite consists of all fully discretionary portfolios that are invested in publicly traded companies with the goal of maximifing long element rutume. These portfolios are destalfied as an all-sap core strategy, but predominately invest in large and mid-cap stocks, biending the characteristics of both growth and value investing. Each portfolio systally invests in 30 to 40 stocks that are rigorously related to meet our core philosophy of investing in companies with an enduring competitive adventage that coffing growth in a resourchale price. These portfolios are for investing who are willing to accept significant short-term valuefully in the pursuit of superior long-term rutume. In addition, from time to the this strategy may utilize material amounts or forwargs, options, bonds and strategies can't research. The enchronist for this composite is the S&D 500 index, which is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return disacteristics of the large-quist. See applications of the soft indexense.

MCA Balanced Portfolios Compositio consists of all fully discretionary portfolios that are invested in equities and fined income securities with a starget acet alreadon in 75% equities and 25% fined income. These portfolios are not investors with a long-term investment before who seek to grow capital, but want to do so with less short-sern volatifity than the MCA Restrible forewith Portfolios. The equity investments in the portfolios are included as an all-ap core satistage and are managed in the same way at the MCA Finishing Growth Portfolios. Fixed income investments include both individual and ETF fixed income securities, in addition, from this to them its strateging way still be material amounts of fewerage, opinion, bonds and strategic cash reserves. The benchmark for this composite is a blend of 75% SSP 500 index and 25% Bardays U.S. aggregate Bond index return characteristics of the large-cap U.S. aggregate Bond index in the contribution of the strateging companies better to U.S. and its designation of reflect to the fixed or return characteristics of the large-cap U.S. aggregate Bond index is made up of the Bardays U.S. Government/Charget Bond index, and only individual searchies that are investment grade quality or better, have at least one year to meturity, and have an outstanding per value of at least 500 million.

MACA Conservative Portfolios Composite consists of all fully discortionary portfolios that are levested in equilibis and filed become ascertise with a target asset induction of 550 equilibra and 550 filed become. Those portfolios are for investions who prefer to significantly review after the manifestion of the same way as the MACA Floritish investiments in the portfolios are for investionally investiments in the portfolios are desirable as an elap corn satisfacy and are managed in the same way as the MACA Floritish in Convent Furtfolios. Fixed income investiments include both individual and ETF fixed income securities. In addition, from time to time this strategy may utilize material amounts of leverage, options, bonds and strategic cach reserves. The benchmark for this impossible is always and of 550 KBS 550 fixed and 550 KBS 550

Since inception these strategies have had no meterial use of leverage, derivatives, or bonds on the composite level

To receive a list of composite descriptions of MCA and/or a compliant presentation, contact Darby Ivins at (210) 694-2100, ext. 2, or darby@martincapital.com.

## Disclosure Notices

## Index 9

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Past performance does not guarantee future results. Figures include the reinvestment of all dividends received and reflect cash and cash equivalents. Martin Capital Advisors, LLP (MCA) composite returns are net of all fees and expenses. From time to time, composite performance may reflect the use of margin investing and options, as well as material investments in bonds and cash, and volatility may differ from that of the benchmark. As of 12/31/2019, the MCA Flexible Growth/Balanced/Conservative portfolios' returns represent, respectively, 34/6/1 individual portfolios and 69%/20%/1% of all funds under management by MCA. Clients explicitly elect these management styles on their Personal Data Form. The MCA Flexible Growth Portfolios are managed for capital appreciation, and the MCA Balanced and Conservative Portfolios are managed for capital appreciation and income. Independent performance reporting is provided by CGM Investment Management.

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#### www.martincapital.com

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MCA claims compliance with the Global Investment Performance Standards (GIPS®).

Returns are shown in U.S. dollars net of fees.

Martin Capital Advisors, LLP has been independently verified for the periods January 1, 1991 to December 31, 2019 by Dabney Investment Consulting Associates, Inc. The verification reports are available upon request. Verification assesses whether (1)

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MCA claims compliance with the Global Investment Performance Standards (GIPS®).

Returns are shown in U.S. dollars net of fees.

Martin Capital Advisors, LLP has been independently verified for the periods January 1, 1991 to December 31, 2019 by Dabney Investment Consulting Associates, Inc. The verification reports are available upon request. Verification assesses whether (1) the firm has complied with all the composite construction requirements of the GIPS standards on a firm-wide basis and (2) the firm's policies and procedures are designed to calculate and present performance in compliance with the GIPS standards. Verification does not ensure the accuracy of any specific composite presentation.

MCA Flexible Growth Portfolios Composite consists of all fully discretionary portfolios that are invested in publicly traded companies with the goal of maximizing long-term returns. These portfolios are classified as an all-cap core strategy, but predominately invest in large and mid-cap stocks, blending the characteristics of both growth and value investing. Each portfolio typically invests in 30 to 40 stocks that are rigorously selected to meet our core philosophy of investing in companies with an enduring competitive advantage that offer growth at a reasonable price. These portfolios are for investors who are willing to accept significant short-term volatility in the pursuit of superior long-term returns. In addition, from time to time this strategy may utilize material amounts of leverage, options, bonds and strategic cash reserves. The benchmark for this composite is the S&P 500 Index, which is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe.

MCA Balanced Portfolios Composite consists of all fully discretionary portfolios that are invested in equities and fixed income securities with a target asset allocation of 75% equities and 25% fixed income. These portfolios are for investors with a long-term investment horizon who seek to grow capital, but want to do so with less short-term volatility than the MCA Flexible Growth Portfolios. The equity investments in the portfolios are classified as an all-cap core strategy and are managed in the same way as the MCA Flexible Growth Portfolios. Fixed income investments include both individual and ETF fixed income securities. In addition, from time to time this strategy may utilize material amounts of leverage, options, bonds and strategic cash reserves. The benchmark for this composite is a blend of 75% S&P 500 Index and 25% Barclays U.S. Aggregate Bond Index, rebalanced monthly. The S&P 500 is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe. The Barclays U.S. Aggregate Bond index is made up of the Barclays U.S. Government/Corporate Bond Index, Mortgage-Back Securities Index, and Asset-Backed Securities Index, and only includes securities that are investment grade quality or better, have at least one year to maturity, and have an outstanding par value of at least \$100 million.

MCA Conservative Portfolios Composite consists of all fully discretionary portfolios that are invested in equities and fixed income securities with a target asset allocation of 50% equities and 50% fixed income. These portfolios are for investors who prefer to significantly reduce short-term volatility in their investments rather than maximize long-term returns. The equity investments in the portfolios are classified as an all-cap core strategy and are managed in the same way as the MCA Flexible Growth Portfolios. Fixed income investments include both individual and ETF fixed income securities. In addition, from time to time this strategy may utilize material amounts of leverage, options, bonds and strategic cash reserves. The benchmark for this composite is a blend of 50% S&P 500 Index and 50% Barclays U.S. Aggregate Bond Index, rebalanced monthly. The S&P 500 is an index of the 500 leading companies in the U.S. and is designed to reflect the risk and return characteristics of the large-cap U.S. equities universe. The Barclays U.S. Aggregate Bond index is made up of the Barclays U.S. Government/Corporate Bond Index, Mortgage-Back Securities Index, and Asset-Backed Securities Index, and only includes securities that are investment grade quality or better, have at least one year to maturity, and have an outstanding par value of at least \$100 million.

Since inception these strategies have had no material use of leverage, derivatives, or bonds on the composite level.

To receive a list of composite descriptions of MCA and/or a compliant presentation, contact Darby Ivins at (210) 694-2100, ext. 2, or darby@martincapital.com.

## In Conclusion

Two roads diverged in a wood, and I - I took the one less traveled by,
And that has made all the difference.

We hope you consider the road less traveled and Martin Capital for your investment management.

Thank you for listening & questions



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## **MARTIN CAPITAL**

## **ADVISORS**

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